

MATICA FINTEC

BUY

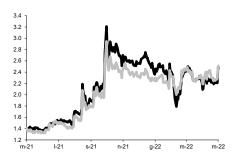
Sector: Industrials Price: Eu2.48 - Target: Eu3.50

Binding Agreements for Two Acquisitions in US

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Stock Rating			
Rating:		Ur	changed
Target Price (Eu):	:	Ur	changed
	2021A	2022E	2023E
Chg in Adj EPS	0.0%	0.0%	0.0%

MATICA FINTEC - 12M Performance



MATICA FINTEC — MATICA FINTEC Rel. to FTSE All Shares (Reb.)

Stock Data			
Reuters code:			MFTC.MI
Bloomberg code:			MFT IM
Performance	1M	3M	12M
Absolute	18.7%	2.9%	76.5%
Relative	15.4%	7.6%	77.9%
12M (H/L)			3.21/1.36
3M Average Volu	me (th):		14.55

Shareholder Data	
No. of Ord shares (mn):	11
Total no. of shares (mn):	11
Mkt Cap Ord (Eu mn):	26
Total Mkt Cap (Eu mn):	26
Mkt Float - Ord (Eu mn):	9
Mkt Float (in %):	35.7%
Main Shareholder:	
Matica Technologies AG	61.6%

Balance Sheet Data	
Book Value (Eu mn):	10
BVPS (Eu):	0.96
P/BV:	2.6
Net Financial Position (Eu mn):	2
Enterprise Value (Eu mn):	25

- Binding agreement to acquire two companies in US. On 25 May Matica Fintec announced the signing of a binding contract with Japanese company Ai Holding (market cap Eu570mn) for the acquisition of CTC and UBIQ. The two companies, based in Minnesota, operate in the US market under the NBS Technologies brand as suppliers of integrated hardware and software solutions for banking and digital-ID. The transaction is structured in cash (Eu1.5mn) and shares (5% of Matica Fintec's outstanding shares), partially using treasury shares (2.7% of the total capital as of 23 May) and partially by issuing new shares (we estimate 241k shares to issue, 2.3% of the capital). Shares will be transferred to Ai Holdings, which has committed to a 12-month lock-up from closing, at the market price of Matica Fintec's share on the date of closing, expected by the end of June 2022. We estimate Matica Fintec will maintain over Eu10mn of liquidity post-transaction (the company closed FY21 with a positive NFP and available liquidity of Eu13mn), meaning the group will still have the financial flexibility to continue accelerating growth through M&A.
- Industrial rationale. The deal is consistent with Matica Fintec's announced strategy of accelerating growth through M&A, with potential targets in the field of e-ID software and technology. Through the acquisition of the two assets, Matica Fintec is expanding in the value chain by integrating software for EMV payments, e-wallet, and digital-ID solutions, and also in the US market, which now becomes the group's key market (>35% of sales post-transaction).
- Financial impact. Matica said in the financial year to 30 June 2021 the two acquired companies generated sales of US\$4.56mn on aggregate, with a slightly positive net financial position. In the first nine months of the current fiscal year aggregate revenues already exceeded last year's figure, coming to US\$4.65m with NFP still positive for \$0.7mn. Based on these indications, we estimate the two acquired companies may contribute \$5.0-5.5mn to sales on an annual basis or c.30% of Matica Fintec's FY22e sales pre-transaction. We also expect the contribution to profitability to be in line with the group average (gross margin >60%, EBITDA margin >20%) once fully integrated into the Matica product offer. Ahead of closing, our unchanged estimates point to an FY22 value of production of Eu17mn, rising to Eu24mn in 2024 (+18% CAGR21-24e) and EBITDA of Eu3.7mn, reaching Eu5.4mn in 2024 (+21% CAGR).
- BUY; target Eu3.5. Matica Fintec's core markets are niche ones where it competes with few other players. The business model is built on excellent operations management combined with a strong technological identity. It proved resilient during the pandemic and we note the contribution of recurring revenues (software and consumables) is >30% of the total and rising (> 2x the sales of equipment over the product cycle). We think Matica Fintec is now ready to accelerate on its profitable growth path driven by rising demand in its core markets. At current prices, the stock is trading at <7.0x EV/EBITDA FY22, which we consider undemanding in light of Matica's growth's profile and positioning in niche markets. At our TP of Eu3.5, we value Matica Fintec at 10x EV/EBITDA FY22e.

Key Figures & Ratios	2020A	2021A	2022E	2023E	2024E
Sales (Eu mn)	13	15	17	20	24
EBITDA Adj (Eu mn)	2	3	4	4	5
Net Profit Adj (Eu mn)	0	1	2	2	3
EPS New Adj (Eu)	0.008	0.111	0.149	0.201	0.276
EPS Old Adj (Eu)	0.008	0.102	0.147	0.199	0.272
DPS (Eu)	0.000	0.000	0.000	0.000	0.000
EV/EBITDA Adj	8.1	5.4	6.8	5.4	4.0
EV/EBIT Adj	32.5	8.8	10.4	7.6	5.2
P/E Adj	nm	22.3	16.7	12.3	9.0
Div. Yield	0.0%	0.0%	0.0%	0.0%	0.0%
Net Debt/EBITDA Adj	0.2	-0.6	-0.6	-0.7	-0.9

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MATICA FINTEC – Key Figures		2225	2001 -		2222	
Profit & Loss (Eu mn)	2019A	2020A	2021A	2022E	2023E	2024E
Sales	15	13	15	17	20	24
EBITDA	3	2	3	4	4	5
EBIT	1	1	2	2	3	4
Financial Income (charges)	-0	-0	-0	-0	-0	-0
Associates & Others	0	-0	0	0	0	0
Pre-tax Profit	1	0	2	2	3	4
Taxes	-0	-0	-1	-1	-1	-1
Tax rate	54.8%	74.9%	31.3%	29.0%	29.5%	29.5%
Minorities & Discontinued Operations	0	0	0	0	0	0
Net Profit	0	0	1	2	2	3
EBITDA Adj	3	2	3	4	4	5
EBIT Adj	1	1	2	2	3	4
Net Profit Adj	0	0	1	2	2	3
Per Share Data (Eu)	2019A	2020A	2021A	2022E	2023E	2024E
Total Shares Outstanding (mn) - Average	11	11	11	11	11	11
Total Shares Outstanding (mn) - Year End	11	11	11	11	11	11
EPS f.d	0.029	0.005	0.118	0.149	0.201	0.276
EPS Adj f.d	0.010	0.008	0.111	0.149	0.201	0.276
BVPS f.d	0.711	0.728	0.820	0.964	1.160	1.428
Dividend per Share ORD	0.000	0.000	0.000	0.000	0.000	0.000
Dividend per Share SAV	2.300					3.000
Dividend Payout Ratio (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cash Flow (Eu mn)	2019A	2020A	2021A	2022E	2023E	2024E
Gross Cash Flow	2019A 3	2020A	2021A 2	3	3	4
	-2	-2				
Change in NWC			1	-1	-1	-1
Capital Expenditure	-1	-2	-1	-2	-2	-2
Other Cash Items	-1	1	1	0	0	0
Free Cash Flow (FCF)	-1	-1	3	1	1	2
Acquisitions, Divestments & Other Items	0	0	0	0	0	0
Dividends	0	0	0	0	0	0
Equity Financing/Buy-back	5	0	-0	0	0	0
Change in Net Financial Position	5	-1	3	1	1	2
Balance Sheet (Eu mn)	2019A	2020A	2021A	2022E	2023E	2024E
Total Fixed Assets	6	6	6	6	6	6
Net Working Capital	3	4	4	4	5	5
Long term Liabilities	-0	-1	-1	-1	-1	-1
Net Capital Employed	9	10	9	9	10	11
Net Cash (Debt)	1	-0	2	2	3	5
Group Equity	7	8	9	10	12	15
Minorities		0	0	0	0	0
	0	Ū				4.5
Net Equity	0 7	8	9	10	12	15
	7	8				2024E
Enterprise Value (Eu mn)	7 2019A	8 2020A	2021A	2022E	2023E	2024E
Enterprise Value (Eu mn) Average Mkt Cap	7 2019A 20	8 2020A 15	2021A 18	2022E 26	2023E 26	2024E 26
Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities)	7 2019A 20 -2	8 2020A 15 -2	2021A 18 -1	2022E 26 -1	2023E 26 -1	2024E 26 -1
Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities) Net Cash (Debt)	7 2019A 20 -2 1	2020A 15 -2 -0	2021A 18 -1 2	2022E 26 -1 2	2023E 26 -1 3	2024E 26 -1 5
Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities) Net Cash (Debt) Enterprise Value	7 2019A 20 -2 1 22	8 2020A 15 -2 -0 18	2021A 18 -1 2 18	2022E 26 -1 2 25	2023E 26 -1 3 24	2024E 26 -1 5 22
Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities) Net Cash (Debt) Enterprise Value Ratios (%)	7 2019A 20 -2 1 22 2019A	8 2020A 15 -2 -0 18 2020A	2021A 18 -1 2 18 2021A	2022E 26 -1 2 25 2022E	2023E 26 -1 3 24 2023E	2024E 26 -1 5 22 2024E
Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities) Net Cash (Debt) Enterprise Value Ratios (%) EBITDA Adj Margin	7 2019A 20 -2 1 22 2019A 21.2%	8 2020A 15 -2 -0 18 2020A 17.0%	2021A 18 -1 2 18 2021A	2022E 26 -1 2 25 2022E 21.1%	2023E 26 -1 3 24 2023E 21.4%	2024E 26 -1 5 22 2024E 22.4%
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Enterprise Value (Eu mn) Average Mkt Cap Adjustments (Associate & Minorities) Net Cash (Debt) Enterprise Value Ratios (%) EBITDA Adj Margin EBIT Adj Margin Gearing - Debt/Equity Interest Cover on EBIT Net Debt/EBITDA Adj ROACE* ROE* EV/CE EV/Sales EV/EBITDA Adj EV/EBIT Adj Free Cash Flow Yield Growth Rates (%) Sales	7 2019A 20 -2 1 22 2019A 21.2% 4.3% -9.7% 2.5 -0.2 7.6% 2.1% 2.5 1.4 6.8 33.3 -2.0% 2019A 7.0%	8 2020A 15 -2 -0 18 2020A 17.0% 4.2% 5.8% 1.8 0.2 5.7% 1.1% 1.9 1.4 8.1 32.5 -2.8% 2020A -14.9%	2021A 18 -1 2 18 2021A 21.6% 13.2% -21.0% 6.2 -0.6 21.0% 14.2% 1.8 1.2 5.4 8.8 10.7% 2021A 19.1%	2022E 26 -1 2 25 2022E 21.1% 13.7% -22.7% 9.6 -0.6 25.9% 16.2% 2.7 1.4 6.8 10.4 2.5% 2022E 14.9%	2023E 26 -1 3 24 2023E 21.4% 15.3% -25.7% 14.3 -0.7 31.6% 18.4% 2.4 1.2 5.4 7.6 4.2% 2023E 17.6%	2024E 26 -1 5 22 2024E 22.4% -32.3% 21.0 -0.9 38.9% 20.7% 2.0 0.9 4.0 5.2 7.6% 2024E
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^{*}Excluding extraordinary items

Source: Intermonte SIM estimates



Matica Fintec in Brief

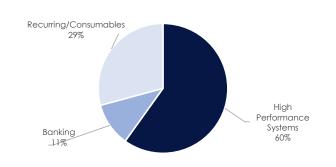
Company description

Matica Fintec is a global company operating in the design, production, and marketing of technological solutions for governments and financial institutions in the markets of e-ID and payments. The group offers a broad portfolio of solutions capable of satisfying customers' needs for both centralised and decentralised issuing systems.

Strengths/Opportunities

- Exposure to growing markets for digital identity and payments
- Experienced management team, excellent operations management, and R&D at the heart of the business model
- Financial flexibility to accelerate growth through M&A

Figure 1: Sales by product 2021



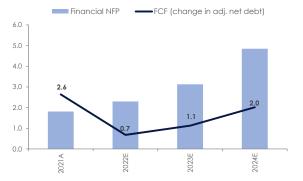
Source: Company data

Figure 3: Sales (Eu mn), EBITDA margin (%) 2019-2024E



Source: Company data, Intermonte SIM

Figure 5: Financial NFP and FCF 2021-2024E (Eu mn)



Source: Intermonte SIM

Management

Chairman: Sandro Camilleri General Manager: Gabriella Minerva Operation Director: Pietro Broggian

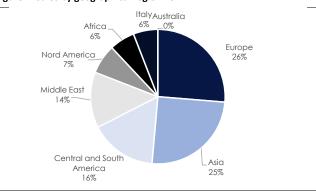
Shareholding

Matica Tech. AG 61.6% Market 38.4%

Weaknesses/Threats

- Matica Fintec's competitors are larger in size, although less agile or flexible at making tailor-made products at low cost
- The sector is characterised by a high degree of innovation and integration of new technology
- Low stock liquidity

Figure 2: Sales by geographical region 2021



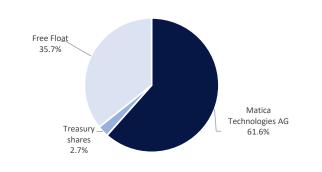
Source: Company data

Figure 4: EBITDA, EBIT 2019-2024E (Eu mn)



Source: Company data, Intermonte SIM

Figure 6: Shareholding



Source: Company data



Valuation

Our TP of Eu3.5 per share is based on a DCF valuation of the business. At target, we value Matica Fintec at 10x EV/EBITDA FY22e, which we see as undemanding in light of its technological positioning in growing niche markets. Our valuation is based on fully-diluted shares (i.e. assuming full conversion of warrants into 403,000 shares or 3.7% of total fully-diluted shares).

Listed competitors include Zebra (low percentage of sales in Matica's core markets), Muhlbauer, and Evolis. Amongst non-listed companies, key competitors are Entrust Datacard and HID.

Matica Fintec vs. FTSE Italia All Shares 1 year, rebased



Source: Facset

Matica Fintec trading multiples - current price and TP

Multiples (current price)	2019A	2020A	2021A	2022E	2023E	2024E
Mkt Cap EURmn	20.4	15.5	26.5	25.8	25.8	25.8
EV/SALES	1.5x	1.4x	1.7x	1.4x	1.1x	0.9x
EV/EBITDA	6.8x	8.1x	7.9x	6.7x	5.3x	4.0x
EV/EBIT	33.4x	32.5x	13.0x	10.3x	7.5x	5.1x
P/E	198.1x	188.5x	22.7x	16.5x	12.2x	8.9x
FCF YIELD %	-2.7%	-5.1%	11.2%	2.7%	4.5%	8.1%
Multiples (target price)	2019A	2020A	2021A	2022E	2023E	2024E
Mkt cap target Eumn	36.8	36.8	36.8	36.8	36.8	36.8
EV/SALES	2.5x	3.1x	2.4x	2.0x	1.7x	1.3x
EV/EBITDA	12.0x	18.0x	11.1x	9.7x	7.9x	6.0x
EV/EBIT	58.6x	71.9x	18.1x	14.9x	11.0x	7.7x
P/E	357.4x	448.9x	31.5x	23.6x	17.3x	12.7x
FCF YIELD %	-1.5%	-2.1%	8.0%	1.8%	3.1%	5.5%

Source: Intermonte Sim



Shareholding structure

Matica Fintec's share capital is composed of 10.515mn shares. The main shareholder is Matica AG, which owns 61.6% of Matica Fintec and is indirectly controlled by company Chairman Sandro Camilleri. As of 23 May 2022, there were 284,400 treasury shares (2.4%), and a free float of 36%.

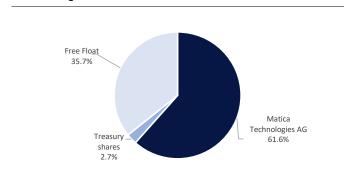
The company, established in 2017 as a spin-off of the R&D division of Matica Technologies, was floated on the AIM Italia in November 2019 at Eu1.8 per share. As part of the flotation, 4.03mn warrants were issued based on an exchange ratio of 10 warrants for 1 share. The warrants expire in November 2022. Exercise prices were set at Eu2.069 per share (November 2021 window) and Eu2.276 per share (November 2022 window).

Shareholding, warrants outstanding

	Shares (m)	% Ownership
Matica Technologies AG	6.47	61.6%
Treasury shares	0.28	2.7%
Free Float	4.04	35.7%
Number of shares (m)	10.52	100.0%
Warrant		
Warrant outstanding mn	4.03	
exchange ratio	10 warrants: 1 share	
Max shares to issue mn	0.40	
Shares fully diluted	10.9	
New shares on total fully diluted s	3.7%	
Exercize period	Strike price	Cash-in - Eu mn
15-30/11/2021	2.069	0.8
15-30/11/2022	2.276	0.9

Source: Company data, Intermonte Sim estimates

Shareholding structure



Source: Company data



Financials

Profit & Loss

Eu mn	2019A	2020A	2021A	2022E	2023E	2024E
Sales	14.32	12.01	14.51	17.04	20.03	23.23
Capitalized works	0.65	0.73	0.67	0.75	0.90	1.40
Value of production	14.97	12.74	15.18	17.43	20.50	24.13
growth %	7.0%	-14.9%	0.0%	17.5%	17.5%	16.0%
COGS	-6.10	-5.23	-6.37	-7.22	-8.46	-9.82
Gross Profit	8.87	7.51	8.80	10.21	12.04	14.32
margin %	59.2%	58.9%	58.0%	58.6%	58.7%	59.3%
Services	-2.24	-1.96	-2.15	-2.66	-3.04	-3.51
on sales %	15.6%	16.3%	14.8%	15.6%	15.2%	15.1%
Labour cost	-3.14	-3.06	-3.08	-3.69	-4.37	-5.19
on sales %	21.9%	25.5%	21.2%	21.7%	21.8%	22.3%
G&A	-0.25	-0.25	-0.25	-0.26	-0.26	-0.27
Others	-0.07	-0.07	-0.05	-0.07	-0.07	-0.07
Total operating costs	-5.69	-5.34	-5.53	-6.54	-7.65	-8.92
EBITDA	3.18	2.16	3.27	3.67	4.39	5.40
growth %	40.3%	-31.9%	51.3%	12.1%	19.6%	23.0%
margin %	22.2%	18.0%	22.6%	21.5%	21.9%	23.2%
D&A	-2.45	-1.53	-1.27	-1.28	-1.25	-1.20
Provisions and others	-0.08	-0.09	0.00	0.00	0.00	0.00
D&A and others	-2.53	-1.62	-1.27	-1.28	-1.25	-1.20
EBIT	0.65	0.54	2.01	2.39	3.14	4.20
growth %	n.m.	-16.9%	270.8%	19.1%	31.4%	33.8%
margin %	4.5%	4.5%	13.8%	14.0%	15.7%	18.1%
Financial Income	0.08	0.08	0.05	0.05	0.05	0.05
Financial expensens	-0.35	-0.37	-0.38	-0.30	-0.27	-0.25
Total financial income/(costs)	-0.27	-0.29	-0.33	-0.25	-0.22	-0.20
Extraordinaries	0.29	-0.05	0.11	0.00	0.00	0.00
Profit Before Tax	0.68	0.20	1.79	2.14	2.92	4.00
Taxes	-0.37	-0.15	-0.56	-0.62	-0.86	-1.18
tax rate%	54.8%	74.9%	31.3%	29.0%	29.5%	29.5%
Minorities	0.00	0.00	0.00	0.00	0.00	0.00
Net Profit	0.31	0.05	1.23	1.52	2.06	2.82
growth %	-133.0%	-83.6%	2332.9%	23.9%	35.5%	36.9%
One-off income/(costs)	0.21	-0.03	0.07	0.00	0.00	0.00
Adj. Net Profit	0.10	0.08	1.15	1.52	2.06	2.82
growth %	-112.3%	-20.4%	1307.9%	31.8%	35.5%	36.9%
Data per share	2019A	2020A	2021A	2022E	2023E	2024E
Number of shares m	492.2	10.5	10.5	10.5	10.5	10.5
Treasury shares	0.0	0.0	0.1	0.1	0.3	0.3
Shares net of treasury shares	10.5	10.5	10.4	10.4	10.2	10.2
EPS reported	0.03	0.00	0.12	0.15	0.20	0.28
EPS Adj. DPS	0.01	0.01	0.11	0.15	0.20	0.28
FCF per share	0.00 -0.05	0.00 -0.08	0.00 0.28	0.00 0.07	0.00 0.11	0.00 0.20
BVPS	-0.05 0.71	0.73	0.83	0.07	1.19	1.47
5415	0.71	0.73	0.03	0.55	1.19	1.4/

Source: Intermonte SIM



Balance Sheet

Eu mn	2019A	2020A	2021A	2022E	2023E	2024E
Intangible Assets	5.27	5.49	5.39	5.39	5.39	5.39
Tangible Assets	0.69	0.52	0.41	0.63	0.88	1.18
Financial investment	0.04	0.04	0.04	0.04	0.04	0.04
Taxassets	0.37	0.31	0.03	0.03	0.03	0.03
Employee benefit obligations	-0.40	-0.48	-0.36	-0.37	-0.37	-0.37
Other non current assets/liabilities	-0.01	0.00	0.00	0.00	0.00	0.00
Total Fixed Assets	5.96	6.37	5.87	5.72	5.97	6.27
Inventories	3.01	3.51	3.11	3.92	4.15	4.50
Trade Receivables	2.59	3.25	2.40	3.49	3.58	3.71
Trade Payable	-2.44	-1.80	-1.68	-2.96	-2.60	-2.58
Other current assets/liabilities	0.16	-0.64	-0.13	-0.13	-0.13	-0.13
Net Working Capital	3.32	4.33	3.70	4.32	5.00	5.50
Provisions and long term liabilities	-0.47	-0.57	-0.57	-0.57	-0.57	-0.57
Invested Capital	8.81	9.77	8.10	8.94	9.87	10.67
Minorities	0.00	0.00	0.00	0.00	0.00	0.00
Shareholders equity	7.48	7.65	8.62	10.14	12.20	15.02
Shareholder funds	7.48	7.65	8.62	10.14	12.20	15.02
Cash	-5.55	-7.36	-13.47	-13.95	-14.78	-16.50
Financial Net Debt / (Cash)	-0.73	0.44	-1.81	-2.30	-3.13	-4.85
Other financial liabilities	2.06	1.67	1.29	1.10	0.80	0.50
Adj. net debt	1.33	2.12	-0.52	-1.20	-2.33	-4.35
Total Sources	8.81	9.77	8.10	8.94	9.87	10.67
ROE	1.4%	1.1%	14.2%	16.2%	18.4%	20.7%
ROIC	5.2%	4.1%	15.7%	19.6%	23.4%	28.6%

Source: Intermonte SIM

Cash Flow

Eu mn	2019A	2020A	2021A	2022E	2023E	2024E
EBIT	0.65	0.54	2.01	2.39	3.14	4.20
D&A and others	2.53	1.62	1.27	1.28	1.25	1.20
Cash flow from operations	3.18	2.16	3.27	3.67	4.39	5.40
Change in Net Working Capital	-1.66	-1.63	0.63	-0.62	-0.68	-0.50
Capex	-1.05	-1.59	-1.00	-1.50	-1.50	-1.50
Taxes	-0.33	-0.28	-0.39	-0.62	-0.86	-1.18
Interests and others	-0.69	0.54	0.43	-0.25	-0.22	-0.20
FCF	-0.55	-0.79	2.94	0.68	1.13	2.02
Acquisitions & Disposals	0.00	0.00	0.00	0.00	0.00	0.00
Dividends	0.00	0.00	0.00	0.00	0.00	0.00
Change in equity	5.07	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	-0.30	0.00	0.00	0.00
Increase/(decrease) in adjs.net debt	-4.52	0.79	-2.64	-0.68	-1.13	-2.02
Adj. net debt beginning of the year	5.85	1.33	2.12	-0.52	-1.20	-2.33
Adj. net debt end of the year	1.33	2.12	-0.52	-1.20	-2.33	-4.35
Adj. Net Debt/EBITDA	0.4x	1.0x	-0.2x	-0.3x	-0.5x	-0.8x
Debt /Equity	0.18	0.28	-0.06	-0.12	-0.19	-0.29

Source: Intermonte SIM

DETAILS ON STOCKS RECOMMENDATION					
Stock NAME	MATICA FINTEC				
Current Recomm:	BUY	Previous Recomm:	BUY		
Current Target (Eu):	3.50	Previous Target (Eu):	3.50		
Current Price (Eu):	2.48	Previous Price (Eu):	2.41		
Date of report:	27/05/2022	Date of last report:	28/02/2022		



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The main methods used to evaluate financial instruments and set a target price for 12 months after the investment recommendation are as follows:

- Discounted cash flow (DCF) model or similar methods such as a dividend discount model (DDM)
- Comparison with market peers, using the most appropriate methods for the individual company analysed: among the main ratios used for industrial sectors are price/earnings (P/E), EV/EBITDA, EV/EBIT, price /sales. Return on capital and multiples of adjusted net book value are the main methods used for banking sector stocks, while for insurance sector stocks return on allocated capital and multiples on net book value and e value are used

 For the utilities sector comparisons are made between expected returns and the return on the regulatory asset base (RAB)

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Some of the parameters used in evaluations, such as the risk-free rate and risk premium, are the same for all companies covered, and are updated to reflect market conditions. Currently a risk-free rate of 2.5% and a risk premium of 5.0% are being used.
Frequency of research: quarterly.

Reports on all companies listed on the S&PMIB40 Index, most of those on the MIDEX Index and the main small caps (regular coverage) are published at least once per quarter to comment on results and important newsflow. A draft copy of each report may be sent to the subject company for its information (without target price and/or recommendations), but unless expressly stated in the text of the report, no changes are made before it is published

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BUY: stock expected to outperform the market by over 25% over a 12 month period;

OUTPERFORM: stock expected to outperform the market by between 10% and 25% over a 12 month period;

NEUTRAL: stock performance expected at between +10% and – 10% compared to the market over a 12 month period;

NDEDTRENGORM: stock expected to underperform the market by between –10% and -25% over a 12 month period;

SELL: stock expected to underperform the market by over 25% over a 12 month period.

Prices: The prices reported in the research refer to the price at the close of the previous day of trading

<u>CURRENT INVESTMENT RESEARCH RATING DISTRIBUTIONS</u>
Intermonte SIM is authorised by CONSOB to provide investment services and is listed at n° 246 in the register of brokerage firms.
As at 31 March 2022 Intermonte's Research Department covered 120 companies. Intermonte's distribution of stock ratings is as follows

BUY:	16.67 %
OUTPERFORM:	55.88 %
NEUTRAL:	23.53 %
UNDERPERFORM	03.92 %
SELL:	00.00 %

The distribution of stock ratings for companies which have received corporate finance services from Intermonte in the last 12 months (53 in total) is as follows:

BUY:	33.96 %
OUTPERFORM:	49.06 %
NEUTRAL:	16.98 %
UNDERPERFORM	00.00 %
SELL:	00.00 %

CONFLICT OF INTEREST

In order to disclose its possible conflicts of interest Intermonte SIM states that:

Within the last year, Interments IM managed or co-managed/s managing or is co-managing an Institutional Offering and/or managed or co-managed/s managing or is co-managing an offering with firm commitment underwriting of the securities of the following Companies: BPER, Oyberoo, Luve, Seri Industrial, The Italian Sea Group, Tinesta, WITT.

Interments SIM has provided in the last 12 months / provides / may provide investment banking services to the following companies: Abitare In, Aedes, Amalfi Holding (on La Doria shares), Ambienthesis, Cellularline, Creval, Cy4Gate, Esprinet, G4 and Finami (on Leveshares), GPI, Growens, Gruppo Caltagrinoe (in connection with roadshow activities ahead of 2022 Generali AGM), Illimity Bank, Link Mobility Group (on AMM shares), Maire Tecnimont, Neuberger Berman (on Seri Industrial shares), OVS, Sedoc (on Cyberoo shares), SPSI (on Guala Glosures shares), Tesmec, Tinexta and WIIT.

Intermonte SIM provides investment banking services to Esprinet in connection with the non binding offer on Cellularline announced on the 7th of May 2022

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Intermonte SIM is Specialist and/or Corporate Broker and/or Sponsor and/or Spon

Intermonte SIM performes as a an arriter trade of contractual commitment to act as inquiously provider on benain or thrild parties to rite rollowing companies. A2A, Anima, Atlantia, Autogrill, Autogril, Banca Generali, Banca Mediolanum, Brembo, Buzzi, CNHi, Enel, ENI, Exor, Fineco, FCA, FTMIB, Generali, Italgas, Iren, Intesa Sanpaolo, Leonardo, Mediobanca, Moncler, Mediaset, Pirelli&C, Prysmian, Poste, Ferrari, Saipem, Snam, STM, Tenaris, Telecom Italia, Telecom Italia sav, Terna, UBI, Unicredit, Unipol, UnipolSai.

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Emittente	%	Long/Short
AEDES NEW	3.7	LONG
COGEME SET SPA	1.6	SHORT
IKF	0.57	SHORT
OLIDATA	0.74	SHORT

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